GoodBooks
Measure. Manage. Maximise.




# Empowering businesses.
# Maximizing growth.

Integrated enterprise solutions for connected operations, intelligent decisions, and sustainable multi-entity growth across modern manufacturing, distribution, and services.

- Modular Core ERP
- Supply Chain & MES
- HRMS & People
- Embedded AI & Analytics

| Overview Brochure

# Measure. Manage. Maximise.

## Empowering businesses. maximizing growth.

**GoodBooks ERP** is the new generation enterprise software product from **Unisoft System Consultancy**, a company with over 30 years of experience in developing and delivering business software solutions.

With a strong legacy built on 2,500+ customers across 30+ verticals, Unisoft System Consultancy has developed a deep understanding of diverse business processes, industry requirements, and evolving technology needs. This experience forms the foundation on which GoodBooks has been developed as a modern, new generation enterprise business solution.

> *Unisoft System Consultancy, the organization from which GoodBooks has evolved, brings over three decades of industry experience and proven business expertise to a new generation of enterprise software.*

GoodBooks brings together people, processes, and information on a unified platform, helping organizations streamline operations, improve visibility, strengthen business control, and make confident, data-driven decisions.

With integrated capabilities spanning finance, operations, manufacturing, supply chain, people management, customer engagement, asset management, analytics, and more, GoodBooks helps businesses move beyond disconnected processes towards a more connected, efficient, and future-ready enterprise.

## From proven experience to new generation technology

Three Decades of Software Engineering & Business Domain Leadership

**30+**
**YEARS**
Domain Leadership

**2,500+**
**CUSTOMERS**
Across Diverse Scales

**30+**
**VERTICALS**
Industry Blueprints

EVOLVING INTO

### GoodBooks ERP

**Our new generation enterprise software product**

Next-Gen Architecture | Cloud & On-Premise Agility | Unified Platform Intelligence

## A unified enterprise platform

- Integrated business processes
- Real-time information and actionable insights
- Scalable and flexible architecture
- Cross-industry business capabilities
- User-centric experience
- Modern and evolving technology
- Built to support business growth

# Industry-Focused Solutions for Diverse Businesses

GoodBooks provides purpose-built capabilities engineered for the distinct workflows of manufacturing, distribution, and service enterprises—delivering unified control, agile operations, and real-time operational visibility across every division.

## Manufacturing & Engineering

Production & Shop Floor

Engineered to manage end-to-end manufacturing workflows—from multi-level bill of materials and production scheduling to material requirements planning (MRP), shop-floor control, and batch costing.

### SPECIALIZED VERTICALS

- Discrete & heavy engineering
- Auto components & OEM suppliers
- Electrical & electronics equipment
- Pumps, valves, casting & CNC machining

### OPERATIONAL CAPABILITIES

- Multi-level BOM & routing management
- Material requirements planning (MRP & MPS)
- Machine capacity & production job cards
- Batch, heat & serial tracking with QA inspection

## Trade, Distribution & Supply Chain

Logistics & Inventory

Designed for high-velocity trading and multi-warehouse operations—enabling real-time inventory visibility, automated replenishment, consignment tracking, and streamlined dispatch logistics.

### SPECIALIZED VERTICALS

- Wholesale & distribution networks
- Import & export trading houses
- Multi-location central warehouses
- FMCG, retail & industrial spares supply

### OPERATIONAL CAPABILITIES

- Multi-warehouse real-time inventory sync
- Automated re-order thresholds & min-max planning
- Dispatch logistics, transit & e-Way billing
- Bin-level warehouse management & barcode tracking

## Services & Business Operations

Projects & Contracts

Tailored for client-facing organizations and project-driven businesses—optimizing human resource deployment, milestone tracking, service level agreements (SLAs), and contract profitability.

### SPECIALIZED VERTICALS

- Professional & corporate services
- EPC & turnkey project contractors
- Equipment repair & AMC service providers
- IT, consulting & technical solutions

### OPERATIONAL CAPABILITIES

- Milestone billing & revenue recognition schedules
- Timesheet logging & talent allocation
- Service SLA tracking & helpdesk ticketing
- Job costing & contract profitability analysis

**Unified Platform Foundation:** Every vertical operates on a single shared database—ensuring seamless workflow handoffs between operations, inventory, procurement, and financial accounting.

# One ERP. Multiple Functions. Unified Operations.

Beneath every business process lies the core enterprise backbone. GoodBooks delivers unified finance control, production management, workforce operations, multi-warehouse stock intelligence, and executive analytics operating seamlessly across every department in real time.

## Finance Control and Production

Finance & Production

Fiscal & Manufacturing Operations

Unifies corporate financial accounting, general ledger, and cash flow control directly with production scheduling, BOMs, and shop-floor execution.

**Financial Accounting & General Ledger**
Real-time P&L, automated accounts payable and receivable, cash flow tracking, and multi-entity consolidation.

**Bill of Materials (BOM) & Routing**
Multi-level BOM definitions, production routing steps, scrap factor management, and revision control.

**Work Orders & Shop-Floor Execution**
Live work order release, machine allocation, real-time stage tracking, and WIP inventory updates.

**Batch Costing & Material Valuation**
Standard vs. actual batch costing, overhead absorption, material variance analysis, and finished goods valuation.

## Workforce & HRMS Operations

Human Capital

Complete People Lifecycle

Manages the complete employee lifecycle from recruitment to retirement with biometric attendance and automated payroll.

**Biometric & GPS Attendance Sync**
Live hardware terminal integration, geo-fenced mobile check-ins, and automated leave deductions.

**One-Click Compliant Payroll**
Automated gross-to-net salary runs, PF, ESI, PT statutory deductions, and direct payslip dispatch.

**Shift Rosters & Overtime Control**
Dynamic multi-shift scheduling, rotational shift rosters, OT computations, and regularization.

**Employee Self-Service (ESS)**
Dedicated mobile & web portal for leave requests, expense reimbursements, and tax declarations.

**Performance & Appraisal Cycles**
KRA goal setting, continuous feedback, and annual increment cycles.

## Inventory & Asset Intelligence

Supply Chain

Unified Supply Chain Control

Delivers end-to-end multi-warehouse stock visibility, barcode tracking, smart reordering, and preventive asset maintenance.

**Multi-Location Warehouse Sync**
Real-time visibility across central warehouses, regional depots, in-transit stock, and bin locations.

**Batch, Serial & Barcode Tracking**
Complete traceability from receipt to dispatch, FIFO/FEFO picking rules, and shelf-life monitoring.

**Automated Reorder Intelligence**
Demand-driven replenishment triggers, auto PR generation, and minimum safety stock alerts.

**Preventive Asset Maintenance**
Machine maintenance schedules, equipment breakdown logging, calibration tracking, and audits.

**Quality Inspection & Quarantine (QA/QC)**
Inward GRN inspection, sampling parameters, and quarantine disposition.

## Actionable Intelligence & Governance

Analytics & Security

Security, Analytics & Control

Empowers leadership with real-time operational KPI dashboards, granular role permissions, and immutable audit trails.

**Executive KPI Dashboards**
Cross-department analytics, drill-down profitability, cash flow views, and predictive trend metrics.

**Role-Based Access Control (RBAC)**
Granular permission matrices by user, role, and transaction level with zero unauthorized exposure.

**Granular System Audit Trails**
Immutable activity logging, timestamped record modification histories, and audit-ready reports.

**Automated Anomaly & Event Alerts**
Instant trigger alerts for credit limit overruns, critical stock depletion, and approval bottlenecks.

# ERP That Fits the Way You Operate

GoodBooks provides flexible deployment models designed to align with your organization's operational scale, compliance mandates, and infrastructure strategy—from agile managed cloud to sovereign on-premises installations.

Cloud Agile

## Multi-Tenant SaaS

Fully managed cloud environment engineered for rapid time-to-value, zero IT overhead, and automatic continuous platform updates.

KEY ARCHITECTURAL BENEFITS

- Immediate onboarding with zero server overhead
- Automated updates, patches & routine backups
- Elastic resource scaling as transaction volume grows

Dedicated Control

## Dedicated Private Cloud

Isolated, single-tenant cloud instance providing complete resource isolation, custom maintenance windows, and enterprise security control.

KEY ARCHITECTURAL BENEFITS

- Dedicated compute, storage & database isolation
- Custom maintenance & controlled release schedule
- Enterprise firewall, VPC tunnels & VPN support

Internal Infrastructure

## On-Premises Deployment

Native deployment within your organization's physical data center or private intranet for maximum internal governance and sovereignty.

KEY ARCHITECTURAL BENEFITS

- Total governance within your own data center
- Autonomous execution on private corporate intranets
- Direct shop-floor machine & device interfaces

## A Technology Foundation Built for Growth

Engineered for high-volume enterprise operations and agile adaptation

Next-Gen Architecture

GoodBooks is engineered with a modern, decoupled architecture that evolves alongside changing workflows, high concurrency demands, and integration landscapes.

CORE ARCHITECTURAL PILLARS

High-Throughput & Fault-Tolerant

### Modular Microservices

Service-oriented architecture

### Enterprise Security

Granular RBAC & complete audit trails

### API & Webhook Gateways

RESTful connectors & real-time sync

### High-Throughput Core

Transactional relational engine

ENGINEERED TO SUPPORT

Scalable Enterprise Capability

- Business growth & expansion
- Multi-user concurrent ops
- Multi-location businesses
- Dynamic process configuration
- Open API integration
- Evolving technology needs

# Technology That Moves Your Business Forward.

Successful digital transformation requires more than software deployment—it demands an understanding of operational realities, user workflows, and long-term milestones. GoodBooks partners with your organization through every stage.

## Structured Implementation Methodology

6-Stage Adoption Pipeline

Phase-Gated Delivery Model

A disciplined, step-by-step approach engineered to align solution capabilities with your operational workflows, ensuring predictable rollout and smooth change management.

01
### Requirement Analysis
Scope & audit

02
### Solution Blueprint
Process mapping

03
### System Deployment
Config & data sync

04
### User Enablement
Role-based training

05
### Go-Live Transition
Cutover & verify

06
### Continuous Support
SLA care & growth

## Dedicated Support & Assistance

Ongoing Operations

Our dedicated technical teams provide proactive operational guidance, rapid SLA-backed issue resolution, and system support to keep daily workflows running smoothly as business requirements evolve.

- Predictable SLA response times
- Direct operational assistance

## Training & User Adoption

Change Management

Role-specific training curricula and intuitive workflow guides empower departmental teams to quickly adopt best-practice operations and utilize the platform to its fullest capacity.

- Departmental user enablement
- Accelerated time-to-competence

## Scalable for Your Growth Journey

Expansion Ready

As your enterprise expands into new facilities, territories, or product verticals, GoodBooks effortlessly scales with additional users, branches, and custom workflows without re-platforming.

- Multi-entity & multi-branch core
- Zero structural re-platforming

## A Value-Focused Partnership

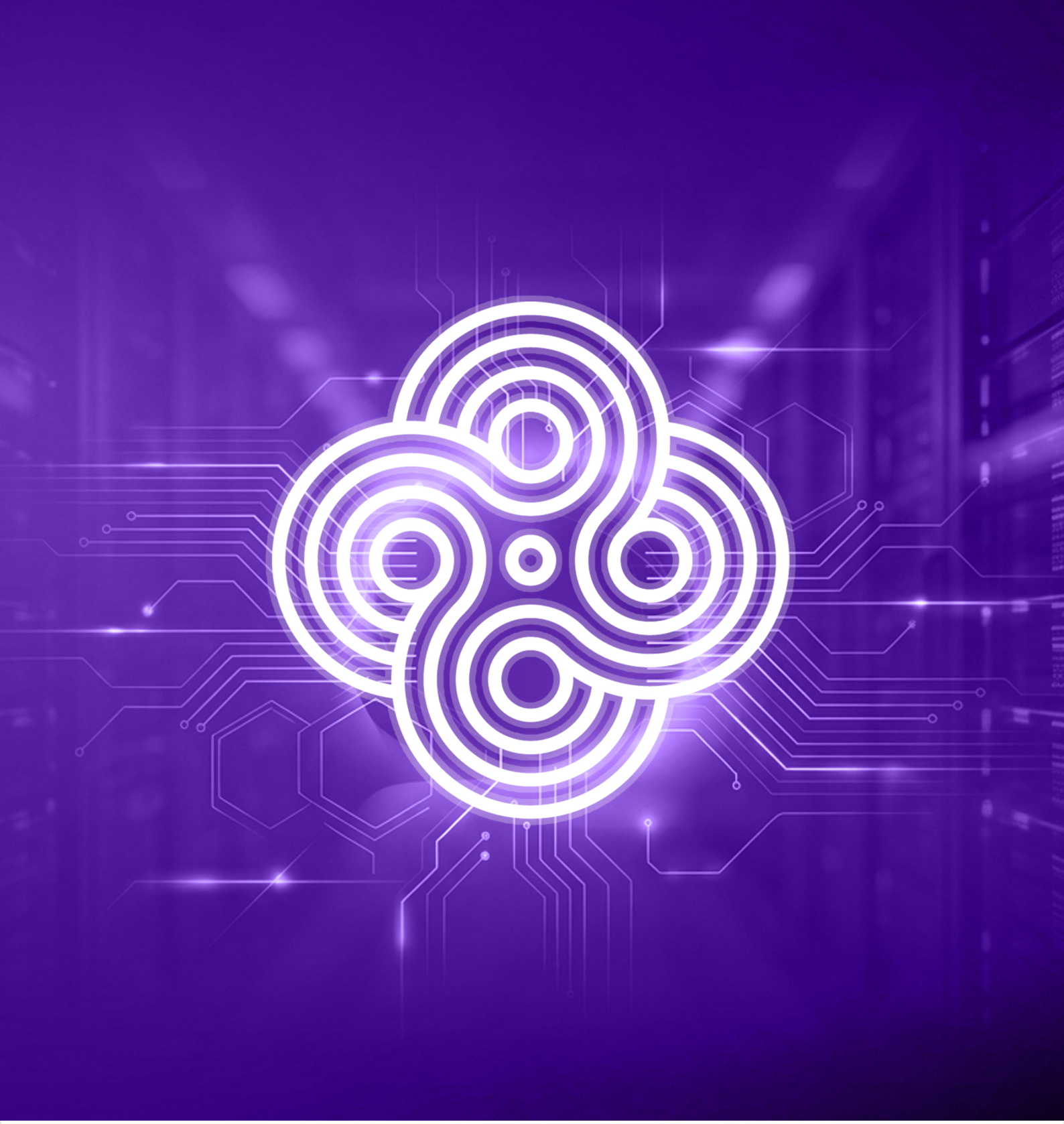
Enduring Value

We view enterprise technology as a long-term partnership. Our engagement model centers on helping your leadership team optimize operations, improve visibility, and unlock lasting digital value.

- Strategic roadmap alignment
- Measurable operational ROI

**Your business evolves. Your enterprise platform should evolve with it.**

**From implementation to growth, GoodBooks is with you at every stage of the journey.**



# GoodBooks Technologies Private Limited

30+ Years of Industry Experience • 2,500+ Trusted Customers • 30+ Verticals

**SaaS | Private Cloud | On-Premises**

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